Name: Pd:

Economics Skill Certification Study Guide

Write at least once sentence for each topic that explains and defines each subject or concept. Include as much detailed information as you possibly can in each sentence.

DUE DATE: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Chapter 1: What is Economics?**

allocation of resources

barter

capital resources

consumer

consumer goods

economic growth

economic systems

entrepreneurs

factors of production

goods

human resources

interdependence

money

natural resources

opportunity cost

production possibilities curve

productivity

resource allocation

scarcity

service

specialization

technology

trade-off

**Chapter 2: Economic Systems**

capitalism

command economy

communism

competition

incentives

income

market

market economy

mixed economy

private property

standard of living

traditional

voluntary exchange

circular flow

**Chapter 3: Demand**

demand

demand schedule

elasticity of demand

law of demand

quantity demanded

total revenue

variable costs

**Chapter 4: Supply**

elasticity of supply

fixed costs

law of supply

marginal cost

profit motive

profits

quantity supplied

subsidies

supply

supply schedule

taxes

**Chapter 5: Prices**

externality

price ceiling

price floor

public good

shortage

surplus

**Chapter 6: Market Structures**

antitrust legislation

monopolistic competition

monopoly

oligopoly

**Chapter 7: Business Organizations**

board of directors

corporation

partnership

**Chapter 8: Labor and Unions**

quotas

**Chapter 9: Sources of Capital**

investment

**Chapter 10: Economic Performance**

business cycle

contraction

depression

expansion

gross domestic product (GDP)

peak

recession

trough

**Miscellaneous**

absolute advantage

Adam Smith

balance of trade

barriers to entry

basic economic questions

benefits and costs

benefits of trade

bonds

boycott

budget deficit

business income

comparative advantage

consumer sovereignty

consumer spending

creditor/lender

debtor/borrower

decision making

deficit spending

deficits

deflation

discount rate

dollar

equilibrium

equity & debt financing

ethics

European Community

exchange rates

excise tax

executive officers

exports

FDA

Federal Reserve System

financial institutions

fiscal policy

forms of business

free-market economy

free-trade associations

FTC

functions of money

government regulation

households

imports

inflation

institutions

interest rates

international trade

invisible hand

John Maynard Keynes

Karl Marx

labor (human resources)

labor (natural resources)

legal tender

limited resources

management

marginal analysis

marginal benefit

marginal revenue

market structure

measure of value

medium of exchange

monetary policy

money supply

national debt

needs

normal goods

OSHA

output

per capita GDP

physical resources

price

price competition

price fixing

productive resources

profit margin

property rights

proprietorship

pure price competition

redistribution of income

risk

saving and investing

SEC

shift in demand

shift in supply

spending

startup costs

stock market

stockholders

store of value

subsistence

tariffs

trade barriers

trade organizations

unemployment rate

union

wants

what, how, who